

## POPULAR OCCUPATION BASED ON PERSONALITY TYPES

**SPECIAL HANDBOOK FOR STUDENTS** 



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People with ENFJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Religiously Oriented Occupations
- Home Economist
- Optometrist
- · Musician and Composer
- Counselor
- Arts and Entertainer
- Dental Hygienist
- Physician: Family and General Practices
- Designer
- Child Care Worker
- Arts and Entertainment: Actor, Musician and Composer

(Allen L. Hammer - Introduction to type and careers)

- Child Care
- Community services and social work
- Counseling: Mental Health, School, Career
- Dental Hygiene
- Fine Arts and Crafts artist
- Health Education and Home Health
- Interior design
- Lodging and hospitality
- Management and Administration: Education and Personal Services
- Marketing, Public Relations and Sales/Advertising
- Medicine: Family, General Practices
- Optometry
- Photography
- Writing and Journalism

- Religious Professions
- Social and political sciences
- Teaching: All levels
- Teaching: Arts, drama, music
- Psychology: Clinical, Counseling , Physical Therapist



#### **Artistic/Creative**

- Actor
- Advertising
- Artist
- Entertainer
- Composer
- Designer

#### Supporting /Teaching

- Consultant: General, Management
- Communication Director
- Teacher
- Nursing Consultant
- Librarian
- Musician

- Psychologist
- Psychiatrist
- Social Scientist
- Occupational Therapist
- Sales Management
- Journalist
- Interpreter

#### **Health and Wellness**

- Holistic health practitioner
- Psychologist
- Nutritionist
- Director of Assisted Care Living Facility
- Child Welfare Worker

(Donna Dunning - Whats Your Type of Career)

#### Creative

- Journalist
- Writer
- Music Director
- Actor
- Musician and Composer
- News Caster
- Broad Cast Industry
- Artist
- Copy Writer
- Entertainer
- Informational Graphic Designer
- Managing editor
- TV producer
- Talent Director
- Special Events Planner

#### Marketing /Planning

- Recreational Director
- Urban and Regional Planner
- Travel Agent
- Special Events Planner
- Social Worker
- Planned giving officer
- Engagement Manager
- Advertising Account Executive

#### **Education/Counseling**

- Early Education Teacher
- Guidance Counselor
- Corporate Outplacement Counselor
- Career Counselor
- Personal Counselor



- Public Health Educator
- Public Relations Specialist
- Vocational Rehabilitation Counselor
- Substance Abuse Counselor
- Employee Assistance Counselor
- Personal Counselor

#### Health care/Social service

- Nutritionist
- Nonprofit Organization Director
- Social Worker
- Employee Assistance Counselor
- Public Health Educator
- Public Relations Specialist
- Labour Relations manager
- Child Welfare Worker
- Eco -Tourism Specialist
- Fund Raiser

#### **Entrepreneurial/Business**

- Advertising Account Executive
- Executive: Small Business
- Hotel and Restaurant Manager
- Human Resource Manager
- Project Manager
- Human Resource Development Manager
- Sales Manager
- Sales Trainer
- Facilitator
- Engagement Manager

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ENFJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ENFJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

#### **Less Popular Careers for ENFJ**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ENFJ preferences are, however, less often attracted to careers and occupations characterized by a great deal of technical or tough-minded analysis and attention to detail, as in engineering or computer operations. They are also found much less often in careers that involve a great deal of interpersonal conflict (as in police or corrections work), business management (particularly if that work is not related to a people-oriented or service profession), or careers that have a low level of contact with people and/or a significant amount of handson precision work, as in many out-of-doors jobs, production/construction, and repair and maintenance jobs.

ENFJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ENFP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Counselor and Psychologist
- Teacher :arts and health
- Special education
- Research assistant
- Religiously oriented occupation
- Writer and editor
- Musician and composer
- social scientist
- Computer professional
- Public relations
- Administration

(Allen L. Hammer - Introduction to type and careers)

- · Entertainment: acting and directing
- Fine arts and visual arts
- Music and composing
- Psychology: clinical and organizational
- Counseling and social work
- Hospitality and lodging
- journalism and writing
- Religious professions
- social sciences
- Health and health care support
- Cosmetology
- Teaching: arts and kindergarten
- Sales
- Public relations

- Computing
- Photography
- Education: administrator
- Recreation
- Forestry
- Child care



#### **Artistic/Creative**

- Cartoonist
- Composer
- Fine artist
- Interior designer
- Musician
- Writer

#### Supporting /Teaching

- Educational and vocational counselor
- Educational Consultant
- Human Resource Personnel
- Junior college teacher
- Ombuds man
- Preschool teacher

- Psychologist
- Rehabilitation counselor
- Religious counselor
- School counselor
- Special education teacher
- Teacher of Art and drama
- Youth Counselor

#### **Health and Wellness**

- Dental Hygienist
- Health and Wellness teacher
- Nutritionist
- Occupational therapist
- Speech pathologist

(Donna Dunning - Whats Your Type of Career)

#### Creative

- Journalist
- Screen writer
- Columnist
- Character actor
- Musician and composer
- News caster
- Interior decorator
- Artist
- Reporter
- Graphic designer
- Creative director on amultimedia team
- Developer of educational software
- Documentary film maker
- Costume attendant
- Television producer

- Cartoonist and animator
- Exhibit designer

#### Marketing /Planning

- Public relations specialist
- Marketing consultant
- Advertising account executive
- Strategic planner
- Publicist
- Research assistant
- Editor

#### **Education/Counseling**

- Special education teacher
- Teacher: art and drama
- Child welfare counselor
- Substance abuse and behavioral disorder counselor
- Social worker



- Development director
- Career counselor
- Ombudsperson
- Pastoral counselor
- Social scientist
- Educational psychologist
- Planned giving officer
- Anthropologist and social Psychologist

#### Health care/Social service

- Nutritionist
- Speech language pathologist
- Massage therapist
- Employee assistance program counselor
- Physical therapist
- · Legal mediator
- Chiropractor
- Urban regional planner
- Public health educator
- Occupational therapist

#### **Entrepreneurial/Business**

- Consultant
- Inventor
- Sales
- Human resource manager
- Human resource development trainer
- Merchandise planner
- Diversity Manager
- Marketing executive
- Outplacement consultant
- Environmental lawyer
- Personnel recruiter
- Labor relations specialist

#### **Technology**

- Customer relations manager
- Staff advocate
- Project manager
- Human resource recruiter

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ENFP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ENFPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

#### **Less Popular Careers for ENFP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ENFP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ENFPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ENTJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Consultant :management
- Human resources
- Computer professional
- Physician: family
- Manager: sales
- Manager executive
- Credit investigator
- Mortgage broker
- Marketing professional
- Administrator: education
- administrator: health

(Allen L. Hammer - Introduction to type and careers)

- Engineering: electrical and chemical
- Executive and manager
- Law: attorney and judge
- Executive and manager legal
- Life , physical and social sciences: biology, geology, chemistry
- Executive and manager sciences
- Business and finance
- Executive and manager: business, finance and operations
- Executive and manager: marketing and sales
- Human Resources
- Marketing and sales
- Computing :analyst, systems administrator

- executive and management: education, health and community services
- Urban planning
- Skilled trades
- Production and manufacturing
- Management and educational consulting
- Teaching



#### **Professional Areas**

- Architect
- Biologist
- Chemist
- Consultant
- Economic Analyst
- Electronics expert
- Psychiatrist
- Researcher
- Scientist
- Teacher

#### **Arts and Design**

- Actor
- Designer

- Fine artist
- Photographer
- Business
- Corporate trainer
- Executive
- Financial planner
- Franchise owner
- Human resources
- Marketing professional
- Mortgage broker
- Stock broker
- · Sales manager

(Donna Dunning - Whats Your Type of Career)

#### **Business**

- Executive
- Senior Manager
- Office manager
- Administrator
- Personnel manager
- Network integration specialist
- Technical trainer
- Logistics consultant
- Management consultant: Marketing, reorganization etc
- Advertising account manager
- Marketing Executive
- Media Planner
- International sales and marketing
- Franchise Owner
- Technical trainer
- Health care administrator

- Managing editor
- Theater producer
- Police and detective supervisor
- Human resource manager
- Program director
- Retail manager
- Real estate manager
- Restaurant and food service

#### **Finance**

- Personal financial advisor
- Economic analyst
- Mortgage broker
- Credit investigator
- Stock broker
- Economist
- International banker
- Treasurer
- Venture capitalist



- Treasurer
- Venture capitalist

#### **Consulting/Training**

- Business consultant
- Management Consultant
- Educational consultant
- Program designer
- Management trainer
- Legislative assistant
- Political consultant
- Labor relations manager
- Employment development specialist
- Professional
- Attorney
- Judge
- Psychologist

- Science/social sciences teacher
- · chemical engineer
- Biomedical engineer
- Psychiatrist
- Environmental engineer
- pathologist
- Political scientist
- Pilot
- Intellectual property attorney

#### **Technology**

- Network administrator
- Project manager
- Engagement manager
- Computer and IT sys tem manager.

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ENTJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ENTJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

#### **Less Popular Careers for ENTJ**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ENTJ preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ENTJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ENTP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Photographer
- Marketing professional
- Writer
- Computer professional
- Credit investigator
- Mortgage broker
- Psychiatrist
- Engineer
- Construction laborer
- Artist or entertainer
- Research worker

(Allen L. Hammer - Introduction to type and careers)

- Arts and entertainment
- Manager and executive
- journalism
- Life and physical sciences
- Social sciences
- Marketing and public relations
- Finance
- Executive: business finance and health care
- Human resources
- Computing: analyst, programmer
- Management consulting
- Sales and advertising
- Manager and executive: sales, education and training

- Psychology
- Engineering: aeronautical, industrial and chemical
- Architecture
- Executive: architecture, transportation and production.
- Law
- Construction and skill trades



- Biologist
- Chemical engineer
- Mechanical engineer
- Physician
- Psychiatrist
- Researcher

#### **Trades and Technologies**

- Computer Programmer
- Computer System specialist
- Construction worker
- Developer
- Electrician

#### Leadership

- Consultant
- Executive
- Manager
- Political analyst
- Politician

#### **Providing services**

- Attorney
- Corrections and probation officer
- Investment Counselor
- Planner
- public relation specialist
- Sales person

(Donna Dunning - Whats Your Type of Career)

- Entrepreneur
- Inventor
- Management Consultant
- Venture capitalist
- Literary agent
- Photographer
- Journalist
- Owner
- Restaurant/bar
- Actor
- Outplacement consultant
- Technical trainer
- Diversity manager
- University/college
- Property manager
- Attorney ligater
- Sales agent

- Agent and business manager
- Urban and regional planner
- Human resource recruiter
- Security analysis
- Hotel and motel manager
- Employees relations specialist

#### Marketing and creative

- Advertising creative director
- Public relations specialist
- Marketing research
- Sports marketing
- Producer
- International marketing
- Graphic designer
- Art director
- Desktop publishing specialist
- Internet architect



- Creative writer
- Copy Writer
- Director: stage, motion picture
- Columnist, critic and commentator
- Broad cast news analyst
- Planning and Development
- Strategic planner
- Personnel systems developer
- Real estate agent
- Special projects developer
- Investment broker
- Computer analyst
- Logistic consultant

- Personal financial advisor
- Investment banker
- Urban planner
- Politics
- Politician
- Political manager
- political analyst
- Social scientist
- Environmental scientist
- Criminalist
- Detective

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ENTP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ENTPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

#### **Less Popular Careers for ENTP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ENTP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ENTPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".

(Charles R. Martin. Phd - Looking At Your Type "Your Career")

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People with ESFJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Teacher
- Administrator: student personnel
- Manager :Office
- Religiously oriented occupation
- Dental assistant
- Child care worker
- Home economist
- Hair dresser and cosmetologist
- Receptionist
- Food service worker

(Allen L. Hammer - Introduction to type and careers)

- Health care and health support: physical therapy, radiology, pharmacy
- Medical technology
- Lodging and hospitality
- Health care: dentist. Pediatrics
- Management and supervision: health care and child care
- Nursing
- Management: office
- Religious professions
- Religious education
- Child care
- Office and administrative support
- Personal trainer

- Cosmetology
- Community and social services
- Teaching: preschool, kindergarten
- Teaching: vocational education
- Speech pathology
- Public health and health education
- Social service administrator
- Speech pathology



#### **Office Service**

- Bank employees
- Book Keeper
- Cashier
- Clerical worker
- Legal assistant
- Medical secretary
- Office machine operator
- · Office manager
- Receptionist
- Secretary

#### Health/ Teaching

- Athletic coach
- community health worker
- Dental assistant
- Dentist
- Licensed practical nurse
- Life guard
- Massage therapist
- Medical assistant

- Optician
- Pediatric medicine
- Pharmacist technologist
- Radiology technologist
- Respiratory therapist
- Teacher's aide

#### **Trades and Personal services**

- Caterer
- Construction worker
- Cosmetologist
- Hair dresser

#### Communication

- Editor
- Graphic designer
- Media worker

#### **Supervisory and Law Enforcement Role**

- Correction Officer
- Guard
- Police detective

(Donna Dunning - Whats Your Type of Career)

#### **Health Care**

- Medical/ dental assistant
- Speech path ologist
- Exercise psychologist
- · Family physician
- Nurse
- Dentist
- Medical secretary
- Optometrist/optician
- Nutritionist

- Veterinarian
- Home health aide
- Personal fitness trainer
- primary care Physician
- physical therapist
- Hospice worker
- Recreational therapist
- Chiropractor
- Radiation therapist
- Corrective therapist



- Dental hygienist
- Dialysis Hygienist
- Aerobics instructor
- Education
- Elementary school teacher
- Special education teacher
- Child care provider
- Home economics teacher
- Athletic coach
- Nursing instructor
- Director of religious education

#### Clerical

- Secretary
- Receptionist
- Book keeper
- Typist

#### Sales /Service

- Flight attendant
- Customer service representative
- Funeral home director.
- Hair dresser/ cosmetologist
- Host/ hostess
- Caterer
- Fund raiser
- Travel agent
- Genealogist
- Home health care sales
- Insurance special agent
- Land leasing development specialist

#### **Business**

- Public relations account executive
- Loan officer and counselor

- Sales representative
- Telemarketer
- Office manager
- Retail owner operator
- receptionist
- Credit Counselor
- Merchandise planner
- Lodging owner
- Property manager
- Advocate
- Food service manager
- Nursery manager
- Hotel and motel manager
- Real estate appraiser
- Social Service/ Counseling
- Social worker
- Social worker
- Community welfare worker
- Professional volunteer
- Religious educator
- Counselor
- Minister
- Employee assistance
- Law clerk
- Court reporter
- Social worker
- Wilderness adventure leader

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ESFJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ESFJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

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ESFJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ESFP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Child care worker
- Teacher
- Designer
- Receptionist
- Transportation worker
- Factory supervisor
- Library worker
- Cashier
- · Life guard
- Food service worker

(Allen L. Hammer - Introduction to type and careers)

- Health care and health care products
- Medical technology
- Respiratory therapy
- Hospitality and lodging
- Fitness and training
- Sales
- Social services
- Counseling
- Veterinary medicine
- Child care
- · Recreation, coaching, life guard
- Religious education
- Nursing
- Construction and trade

- Transportation ,office worker, book keeping.
- Pharmacy
- Designer
- Cosmetology
- Library worker
- Outdoor careers: gardening, forestry



#### **Practical Services**

- Book keeper
- Cashier
- Clerical supervisor
- Cosmetologist
- Flight attendant
- Hair dresser
- Library worker
- Public relations specialist
- Receptionist
- Transportation worker
- Travel agent

#### Medical/ Health care

- Dental assistant
- Dental hygienist
- Medical assistant
- Nursing aide
- Physical therapist
- Physician's assistant
- Primary care physician

- Counseling and Support
- Counselor
- Rehabilitation counselor
- Religious worker
- Teacher

#### **Creative Work**

- Designer
- Film producer
- Floral designer
- Musician
- Photographer
- Project editor
- Special events producer

#### **Science and Technology**

- Aeronautical engineer
- Biologist
- Marine biologist
- Medical technician
- Veterinarian

(Donna Dunning - Whats Your Type of Career)

#### **Education/Social service**

- Teacher: art, drama, child hood and elementary, special education
- Athletic coach
- Home health social worker
- Substance abuse counselor
- Child welfare counselor
- Marine biologist
- Developer of educational software

#### **Health Care**

Emergency room nurse

- Social worker
- Dog trainer
- Medical assistant
- Dental assistant
- Physical therapist
- Home health aide
- Massage therapist
- Nutritionist
- Optician
- Emergency medical technician



- Exercise Physiologist
- Pharmacy technician
- Radiological technician
- Respiratory therapist
- Occupational therapist
- Personal fitness trainer
- Hospice worker
- Podiatrist
- Speech and language pathologist
- Vocational rehabiliational counselor
- Art therapist
- Registered nurse
- Nursing instructor
- Cardiology technologist
- Transplant coordinator
- Travel agent
- Photographer
- Film producer
- Musician per former
- Special events coordinator
- Painter
- Costume specialist
- News anchor
- Character actor
- Park Naturalist
- · Flight instructor
- Pilot
- Forester
- Television camera operator
- Cartoonist and animator
- Insurance fraud investigator
- Sketch artist

- Farmer
- Carpenter

#### **Business sales**

- Retail merchandiser
- Labor relations mediator
- Receptionist
- Merchandise planner
- Team trainer
- Diversity manager
- Travel sales/ broker
- Real estate agent
- Retail sales
- Home health care sales
- Service
- Flight attendant
- Secretary
- Waiter/ Waitress
- Host/ Hostess
- Floral designer
- Police/ correction
- Landscape architect
- Chef and head cook
- Interior designer
- Aerobics Instructor
- Game Keeper
- Exhibit builder
- Silver smith
- Environmental scientist
- Zoologist

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ESFP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ESFPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

#### **Less Popular Careers for ESFP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ESFP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

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People with ESTJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Manager: small factory, sales
- Purchasing agent
- Teacher: Trade and technical
- Law enforcement
- Factory supervisor
- Public service
- Cleaning service
- School bus driver
- Insurance agent
- Social services worker

(Allen L. Hammer - Introduction to type and careers)

- Protective services: law enforcement, firefighting
- Management: general
- Management and supervision: mechanics, agriculture, construction
- Production and manufacturing: technicians, operations, supervision
- Accounting
- Banking and Finance
- Purchasing
- Administration
- Construction and trades
- Teaching: trades and technical
- Executive and manager: transportation, building and ground

- Sales and sales management
- Insurance broker and real estate
- Executive and manger; architecture and engineering
- Military
- Engineer: civil, mechanical, chemical
- Aviation pilot
- Law: judge



#### Law enforcement and Security

- Detective
- Guard
- Investigator
- Law enforcement Officer
- Military Officer
- Park Ranger
- Security guard

#### **Sales**

- Insurance agent
- Purchasing agent
- Real estate agent
- Sales person

#### Management

- Office manager
- Project manager
- Public official
- Supervisor

- Trades
- Construction worker
- Cook
- Crafts worker
- Farmer
- General contractor
- Steel worker

#### **Service Providers**

- community health worker
- Financial advisor
- Funeral director
- Government employee
- Legal assistant
- Medical Professional
- Pharmacist
- Public relations specialist
- School bus driver
- Teacher

(Donna Dunning - Whats Your Type of Career)

#### **Education/Social service**

- Teacher: art, drama, child hood and elementary, special education
- Athletic coach
- Home health social worker
- Substance abuse counselor
- Child welfare counselor
- Marine biologist
- Developer of educational software

#### **Health Care**

- Emergency room nurse
- Social worker

- Dog trainer
- Medical assistant
- Dental assistant
- Physical therapist

#### Licensed practical nurse

- Home health aide
- Massage therapist
- Nutritionist
- Optician
- Emergency medical technician
- Exercise Physiologist
- Pharmacy technician



- Radiological technician
- Respiratory therapist
- Occupational therapist
- Personal fitness trainer
- Hospice worker
- Podiatrist
- Speech and language pathologist
- Vocational rehabiliational counselor
- Art therapist
- Registered nurse
- Nursing instructor
- Cardiology technologist
- Transplant coordinator
- Travel agent
- Photographer
- Film producer
- Musician per former
- Special events coordinator
- Painter
- Costume specialist
- News anchor
- Character actor
- Park Naturalist
- Flight instructor
- Pilot
- Forester
- Television camera operator
- Cartoonist and animator
- Insurance fraud investigator
- Sketch artist

- Farmer
- Carpenter

#### **Business sales**

- Retail merchandiser
- Labor relations mediator
- Receptionist
- Merchandise planner
- Team trainer
- Diversity manager
- Travel sales/ broker
- Real estate agent
- Retail sales
- Home health care sales
- Service
- Flight attendant
- Secretary
- Waiter/ Waitress
- Host/ Hostess
- Floral designer
- Police/ correction
- Landscape architect
- Chef and head cook
- Interior designer
- Aerobics Instructor
- Game Keeper
- · Exhibit builder
- Silver smith

#### **Science**

- Environmental scientist
- Zoologist

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ESTJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ESTJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

#### **Less Popular Careers for ESTJ**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ESTJ preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ESTJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ESTP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Marketing professional
- Law enforcement
- Carpenter
- Manager: small business
- Auditor
- craft worker
- Farmer
- Laborer
- Transportation worker
- Factory worker

(Allen L. Hammer - Introduction to type and careers)

- Marketing and sales
- Law enforcement: police and detective
- Construction and trades: carpentry and others
- protective services :firefighter, others
- Aviation and transportation: pilot , driver
- Military careers
- Forestry, gardening
- Banking
- credit investigator and loan officer
- Recreation
- Business and finance
- Tax examiner and auditor
- Engineering: materials and others
- Electrical and electronical installation and repair

- reporter and editor
- Machinist and mechanic
- Pharmacy
- Real state and insurance sales
- Business management
- Bartending, chef and cook



- Computer programmer
- Electronics Technician
- Engineer
- Optometerist
- Park ranger
- Pharmacist
- Physical therapist
- Pilot

#### **Research and Analysis**

- Auditor
- Consultant
- Financial advisor
- Investigator
- Journalist
- Land developer
- Purchasing agent

- Small business manager
- Stock broker

#### Service

- Community Services
- Community health worker
- Correctional officer
- Guard
- Police detective
- Probation officer

#### **Trades**

- Chef
- Craft worker
- Labor
- Mason
- Mechanic
- Plumber

(Donna Dunning - Whats Your Type of Career)

#### Sales /Services

- Police Officer
- Fire fighter
- Paramedic
- Detective
- investigator
- Correction officer
- Real estate agent
- Emergency medical technician
- Exercise physiologist
- Respiratory therapist
- Flight attendant
- Sports merchandise sales
- personal fitness trainer

- Flight engineer
- Pilot
- Military officer
- Ship captain
- Intelligence specialist
- Probation officer
- Criminologist
- Insurance adjuster

#### **Finance**

- Personal financial advisor
- auditor
- Stock broker
- Banker
- Investor



- Criminologist
- Insurance adjuster

#### **Finance**

- Personal financial advisor
- auditor
- Stock broker
- Banker
- Investor
- Insurance sales
- Budget analyst
- Insurance agent

#### **Entertainment / Sports**

- Sports caster
- News reporter
- Promoter
- Tour guide and agent
- Dancer
- Bartender
- Auctioneer
- Musician
- Studio stage technician
- Actor and performer

#### Trades/ Hands on

- Carpenter
- Crafts man
- Farmer
- General contractor
- Construction worker
- Chef
- Electrical Engineering

- Electronics specialist
- Civil Engineer
- Industrial mechanical engineer
- Surveyor
- EEG technologist
- aircraft mechanic
- Marine biologist
- System support operator and installer
- Developer of electronic games
- Lawn Service Manager
- Transport Coordinator
- Park naturalist
- Land scape architect
- Aviation inspector
- Soil conservationalist
- Wilderness adventure leader
- Construction carpenter
- Flight attendant
- Travel agent
- Black smith
- Ship carpenter

#### **Business**

- Real estate broker
- Entrepreneur
- Land developer
- Whole saler
- Retail sales
- Car sales

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ESTP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ESTPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

### **Less Popular Careers for ESTP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ESTP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ESTPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with INFJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Religiously Oriented Occupation
- Counselor Psychologist
- Psychiatrist
- Teacher
- Consultant: Education
- Medicine
- Architect
- Fine artist
- Research assistant
- Marketing professional

(Allen L. Hammer - Introduction to type and careers)

- Religious Professions
- Teaching: middle, high schools
- Performing arts
- Fine arts
- Psychology
- Counseling and Psycho therapy
- Occupational Therapy
- Research
- Medicine: Family practice . Surgery
- Physician's Assistant
- Dental Hygiene
- Architecture
- Interior Design

- Marketing
- Social Sciences
- Educational Consulting
- Vocational education
- Librarian
- Engineering: Biomedical, Petroleum
- Environmental Sciences



#### **Counseling and Education**

- Corporate Trainer
- Counselor
- Educational Consultant
- Mediator
- Religious Worker
- Teacher: arts, drama, English
- Health and Wellness
- Audiologist
- Dental Hygienist
- Nutritionist
- Massage therapist
- Medical Assistant
- Occupational therapist

- Pharmacist
- Speech -language pathologist
- Interpreter
- Librarian
- Media Specialist
- Publicist

#### **Business and Marketing**

- Management Consultant
- Human resource management
- Marketing professionals
- Public relation specialist

(Donna Dunning - Whats Your Type of Career)

#### **Counseling/Education**

- Career counselor
- Clinical psychologist
- Teacher: high school, English and Arts
- Educational Consultant
- Librarian
- Special education teacher
- Bilingual education teacher
- Early education
- Employee assistance counselor
- Child Welfare counselor
- Substance abuse and behavioral disorder counselor
- Social worker(elderly and child day care issues)

- sociologist
- Museum research worker
- Public health educator
- Occupational therapist
- Educational program director
- Parenting instructor, child development course
- Developmental physiologist

#### Religion

- Priest
- Religious Worker
- Director of Religious Education

#### Creative

Artist



- Play Wright
- Novelist
- Poet
- Interior Designer
- Informational-graphic designer

#### Universal design architect

- Freelance media planner
- Editor ,art director
- Genealogist(family tree researcher)
- Desktop publisher/editor
- Multimedia Producer
- Editor/art director(web sites)
- Film Editor
- Documentary Film Maker
- Set designer
- Educational software developer
- Exhibit designer
- costume attendant
- Merchandise designer and displayer
- Health care/ Social Services
- Health care administrator
- Director, Social service agency
- Mediator/ Conflict resolver
- Social scientist
- Mental Health counselor
- Dietitian/Nutritionist
- Speech -language pathologist/ audiologist
- Holistic health practitioner(Alternative medicine)
- Massage therapist
- Occupational therapist

- Chiropractor
- Grant Coordinator
- Fund -Raising director
- Legal Mediator
- Adult day care coordinator
- Corrective therapist
- Crisis hot line operator
- Legislative assistant

#### **Business**

- Human Resource Manager
- Marketer
- Organizational Development Consultant
- Employee Assistant program coordinator
- Job Analyst
- Diversity Manager
- Corporate Trainer
- Merchandise Planner
- Environmental Lawyer
- Interpreter
- Planned-giving officer
- Philanthropic consultant
- Curator
- Literary Agent
- Outplacement Consultant

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with INFJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words INFJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

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INFJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with INFP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Artist or entertainer
- Psychiatrist
- Counselor, psychologist
- Research assistant
- Social scientist
- Writer or editor
- Dental Hygienist
- Physician: Family
- Designer
- Child care worker

(Allen L. Hammer - Introduction to type and careers)

- Fine artist
- Interior design
- Visual arts, graphic design
- Psychologist: clinical
- Counseling, social work
- Medicine psychiatry
- Architecture
- Writing, editing
- Journalism and publishing
- Religious professions
- social sciences
- Research
- educational consulting
- Personal care and services

- Teaching: art, drama,
- Performing arts and entertainment
- Musician, singer
- Social and life sciences
- Public health



- Actor
- Architect
- Artist
- Composer
- Entertainer
- Fine artist
- Musician
- · Counseling and Teaching
- Counselor
- Educational consultant
- Human Resource specialist
- Psychiatrist
- Psychologist
- · Religious worker

- Social worker
- Research and Communication
- Editor
- Journalist
- Librarian
- Reporter
- Researcher
- Writer

(Donna Dunning - Whats Your Type of Career)

#### **Creative /Arts**

- Artist
- Writer:poet novelist
- Journalist
- Entertainer
- Architect
- Actor
- Musician
- Editor
- Graphic designer
- Film editor
- Composer
- Set designer
- Interior designer
- Desktop publisher

#### **Education counseling**

- College professor
- Researcher
- Clinical psychologist
- Counselor
- Social worker
- Librarian
- Educational consultant
- Special education teacher
- Bilingual education teacher
- Early child hood education teacher
- Child welfare counselor
- Employee assistance counselor
- Translator. Interpreter
- Legal Mediator



- Planned giving officer
- Legal Mediator
- planned giving officer
- Philanthropic consultant
- Career counselor
- Grant coordinator
- Curator
- Public health educator
- Religion
- Minister Priest
- Religious educator
- Missionary
- Church worker

#### Health care

- Dietitian
- Physical therapist
- Home Health social worker
- Occupational therapist
- massage therapist
- Holistic health practitioner

- Manual arts therapist
- Geneticist
- Ethicist
- Organizational Development
- Employment development specialist
- Human resources development trainer
- Social scientist
- Diversity manager
- Consultant: team building/conflict resolution
- labor relations specialist
- Corporate/team trainer
- Technology
- Customer relations manager
- coach
- Human resource recruiter
- Project manager
- Educational software developer

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with INFP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words INFPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.



### **Less Popular Careers for INFP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with INFP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

INFPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with INTJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Architect
- Computer Professional
- Consultant: management
- Manager: Executive
- Human Resources
- Lawyer or Judge
- Research Worker
- Social services worker
- Engineer
- Scientist: Life or Physical

(Allen L. Hammer - Introduction to type and careers)

- Physical Life and Social Scientist
- Law; Lawyer, Judge
- Executive and Manager: sciences, legal, architecture
- Management Consulting
- Human resources
- Engineering: Nuclear, Electrical
- Psychology: clinical, industrial
- Social Services
- Urban Planning
- Arts and Entertainment: actor, musician
- Photography

- Multimedia Arts and Design
- Teaching
- Research
- Writing , journalism
- Medicine



#### **Arts and Design**

- Actor
- Composer
- Curriculum designer
- Entertainer
- Environmental Planner
- Inventor
- Musician
- Photographer

#### **Data Management and Analysis**

- Auditor
- Business analyst
- Consultant
- Credit Investigator
- Economist
- Editor
- Financial planner
- Information service specialist
- Investment banker
- Journalist
- Judge

Reporter

#### **Science and Technology**

- Biologist
- Chemist
- Computer Programmer
- Computer System Analyst
- Dentist
- Electrical or electronic technician
- Engineer
- Mathematician
- Telecommunication Expert

#### Management

- Management consultant
- Manager-executive, human resource, sales
- Strategic Planner

(Donna Dunning - Whats Your Type of Career)

#### **Business/Finance**

- Telecommunication security
- Management consultant: computer information services
- Economist
- pharmaceutical researcher
- Personal financial adviser
- Investment banker
- International banker
- credit analyst

- Financial analyst
- Strategic planner
- Budget analyst
- Treasurer /controller
- Private sector executive
- Real estate appraiser
- Technology
- Scientist
- Network Systems
- Technician



- Design engineer
- Astronomer
- Computer programmer
- Environmental planner
- Biomedical researcher
- · Operations research analyst
- Information service developer
- Network Integration specialist
- Webmaster
- Database Administrator
- Computer animator
- Network Administrator
- Computer software engineer
- desktop publishing specialist
- Java programmer
- web developer
- Business analyst
- Application architect
- Broad cast Engineer

#### Education

- Teacher
- Academic curriculum designe
- Mathematician
- Anthropologist
- Curator
- Archivist
- Professional
- Attorney: litigator

- Management consultant
- Strategic planner
- Investment analyst
- Manager
- Judge
- Writer
- Metallurgical engineer
- Intelectual properties attorney
- Civil engineer
- Attorney
- Aerospace Engineer
- Nuclear Engineer
- Architect
- Environmental scientist
- Intelligence specialist
- Psychiatrist
- Pilot

#### **Health Care**

- Psychologist
- Neurologist
- Cardiologist
- Coroner
- Pathologist
- Pharmalogist
- Geneticist
- Surgeon
- Cardiovascular technician

(Paul D. Tieger and Barbara Barron - Do What You Are)

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People with INTP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Computer Professional
- architect
- Research assistant
- Fine Arts
- Food service worker
- Surveyor
- Manager: executive
- Social scientist
- Writer
- Photographer

(Allen L. Hammer - Introduction to type and careers)

- Computing and systems administration
- Architecture
- Fine arts
- Graphic design
- Life and physical sciences
- Social sciences
- Information sciences
- Research
- Law: attorney, judge
- Journalism
- Writing and editing
- Executive law and computing
- Psychology
- · Acting, entertainment, directing and producing

- Pharmacy
- Engineering: biomedical, software and aero space
- Medicine: pathology and psychiatry
- Teaching
- Electronics



#### **Science and Technology**

- Biologist
- Chemist
- Electrician
- Mathematician
- Social scientist

#### Medical

- Dentist
- Health practitioner
- Laboratory technician
- Occupational therapist
- Pharmacist
- Plastic Surgeon
- Veterinarian

#### **Arts and Design**

- Actor
- Architect
- Entertainer
- Fine artist

- Inventor
- Musician
- Photographer
- Communications
- Editor
- Interpreter
- Journalist
- Legal Mediator
- Public relations specialist
- Writer

#### **Data Management**

- Financial planner
- Investment banker
- Researcher

#### **Teaching and Counseling**

- Psychiatrist
- Psychologist
- Teacher

(Donna Dunning - Whats Your Type of Career)

#### Computers/Technology

- Software designer
- Computer programmer
- Research and development specialist
- Network analyst
- Strategic planner
- New market and product conceptualizer
- Information services developer
- network integration specialist
- Change management consultant
- Financial advisor

- Investment banker
- Web master
- Programmer
- Analyst
- Web developer
- Computer Animator
- Business analyst
- Computer security specialist

#### Health care/Technical

- Neurologist
- Physicist



- Plastic surgeon
- Pharmacist
- Scientist: chemistry/biology
- Pharmaceutical researcher
- Biomedical engineer
- Microbiologist
- Geneticist

#### **Professional / Business**

- Lawyer
- Economist
- Psychologist
- Financial analyst
- Architect
- Investigator
- Intellectual property attorney
- Legal mediater
- Corporate finance attorney
- Entrepneur
- Venture Capitalist
- Business analyst
- Entertainment agent
- biophysicist
- Anthropologist
- Intelligence specialist

#### **Academic**

- Mathematician
- Archeologist
- Historian
- Philosopher
- Researcher
- Logician
- Economist
- Interpreter
- Astronomer

#### Creative

- Photographer
- Creative writer
- Artist
- Entertainer
- Musician
- Agent
- Inventor
- Graphic designer
- Music arranger
- Producer
- Director: stage, motion picture
- Film editor

(Paul D. Tieger and Barbara Barron - Do What You Are)

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INTPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ISFJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Nursing
- Teacher
- Religiously Oriented Occupation
- Administrator
- Librarian
- Physician Family, general practice
- Health service worker
- School Bus Driver
- Food Service
- Private household worker

(Allen L. Hammer - Introduction to type and careers)

- Nursing
- Teaching ;pre K through elementary and others
- Religious Professions
- Medical technology
- Medicine
- Veterinary medicine
- Dental hygiene
- Health education and service
- Social service
- Library and information service
- Physical Therapy
- Dietician and nutritional specialist
- Book Keeping and bank teller
- Personal services: Trainer, cosmetology

- Corrections and probations
- Secretary and administrative assistant
- Office support , data entry operator
- Hotel, Motel Manager\
- paralegal



#### **Health Care**

- Critical care nursing
- Dental assistant
- Dental Hygienist
- Dietitian/ Nutritionist
- Health education practioner
- Health service worker
- Health technologist
- Medical record administrator
- Medical technologist
- Nurse
- Physical therapist
- Physician
- Speech pathologist

#### **Counseling/Supporting and Teaching**

- Counselor
- Minister
- Probation officer
- Social worker
- Teacher-elementary, reading

#### **Personal Services**

- · Child care worker
- Cosmetologist
- Customer service representative
- Food-service worker
- Hair dresser
- Optician

#### **Data Management**

Aeronautical engineer

#### **Book keeper**

- Cashier
- Computer operator
- Library assistant
- Office secretary

#### **Creative Occupations**

- Architect
- Artist
- Interior decorator
- Musician
- Law enforcer: police, detective, site supervisor

(Donna Dunning - Whats Your Type of Career)

#### Health care

- Dental hygienist
- Family physician
- Nurse
- Medical technologist
- Health and administrator
- Dietician
- Optician
- Pharmacist
- Radiological technician

- Respiratory therapist
- Veterinarian
- Primary care physician
- Home health aide
- medical /dental assistant
- Pharmaceutical sales person'
- Medical researcher
- Biologist
- Botanist
- Dentist



- Orthodontist
- Occupational therapist
- Bio chemist
- Massage therapist
- Surgical technologist
- Corrective therapist
- Dialysis Technician

#### Social service/Education

- Preschool teacher
- Librarian
- Social Worker
- Personal counselor
- Speech pathologist
- Probation Officer
- Home Health social worker
- Child welfare counselor
- Substance abuse and behavioral disorder counselor
- Social worker
- Elementary school teacher
- Special education teacher
- genealogist
- Curator
- Education Administrator
- Guidance counselor

#### **Religious educator**

- Social worker
- Vocational rehabilitation counselor
- Historian
- Athletic Trainer
- Fish and game warden
- Horticulture and Specialty grower
- Police identification and record specialist

- stringed instrument repairer
- Residence counselor
- Farmer

#### **Business / Services**

- Secretary
- Clerical supervisor
- Customet service representative
- Personnel administrator
- Computer Operator
- Lawn service manager
- credit counselor
- Paralegal
- Home health care sales
- Computer support specialist
- Franchise owner
- Archivist
- Museum research worker
- Funeral director
- Grant Coordinator
- Title examiner and abstracter

#### **Creative /Technical**

- Interior Decorater
- Electrician
- Retail Owner
- Inn keeper
- Artist
- Musician
- Merchandise Planner
- Real estate
- Jeweler

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ISFJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ISFJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

### **Less Popular Careers for ISFJ**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ISFJ preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ISFJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ISFP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Nursing
- Store Keeper
- Law enforcement
- Carpenter
- Surveyor
- Clerical supervisor
- Dental assistant
- Book Keeper
- Cleaning service
- Cook

(Allen L. Hammer - Introduction to type and careers)

- Veterinary medicine
- Nursing
- Applied engineering specialties
- Medical Technology
- Surveying
- Office and administrative support
- Personal care and services
- Computer Operations and data analysis
- Physical therapy
- Book keeping
- Medicine: obstetrics, gynecology
- Transportation
- Aviation
- Recreation and coaching

- Health Education
- Religious education
- Teaching:K-12
- Store Keeper
- Law enforcement
- Construction crafts and trade.



- Personal Services
- Animal Groomer
- Beautician
- Book keeper
- Cleaning services
- Customer service
- Life guard
- Medical assistant
- Nursing aide
- Optician
- Optometrist
- · Pharmacy technician
- Physician
- Public health nurse
- Recreational attendant
- Respiratory therapist
- Office Support
- Administrative assistant
- Clerical supervisor
- Clerk
- Computer Operator

- Legal assistant
- Secretary
- Science , Trade and Technology
- Botanist
- Construction worker
- Electrician
- Electronic technician
- Forester
- Gardener
- Geologist
- Machine operator
- Mechanic
- Arts and Design
- Crafts worker
- Fashion designer
- Interior designer
- Teaching
- Correction officer
- Crisis hotline

(Donna Dunning - Whats Your Type of Career)

- Fashion designer
- Carpenter
- Jeweler
- Gardener
- Tapestry
- Potter
- Painter
- Dancer
- Designer

- Chef
- Artist
- Cartoonist
- Sketch artist
- Tailor

#### **Health Care**

- Visiting Nurse
- Physical Therapist
- Massage therapist



- Radiology technology
- Medical assistant
- Surveyor
- Home Health aide
- Primary Care Physician
- Dietitian
- Optician
- **Exercise Physiologist**
- Occupational therapist
- **Art Therapist**
- **Art Therapist**
- **Respiratory Therapist**
- Surgical technologist
- Personal fitness trainer
- Surgeon
- veterinarian
- speech-language pathologist
- **Pharmacist**
- Emergency room physician
- Pediatrician
- cardiology technologist
- Audiometerist
- Pharmaceutical researcher
- Physician's assistant
- Hospice Worker/director
- Substance abuse and behavioral disorder counselor
- Pheresis technician
- Recreational therapist

#### Science/Technical

- Surveyor
- Computer Operator
- **Forester**

- **Botanist**
- Geologist
- Mechanic
- Marine biologist
- Zoologist
- Television camera operator
- Soil conversationist
- archeologist
- Systems Analyst
- Aviation inspector
- Electrical Home appliances repairer

#### Sales / service

- Teacher: element (science/arts)
- Police, Correction officer
- Crisis hotline operator
- Store keeper
- Waiter/Waitress
- Beautician
- Travel sales
- Preffered customer sales representative
- Merchandise planner
- Home health social worker
- child welfare counselor
- social Worker(elderly and child day care issues)
- Animal Groomer/trainer
- **Florist**
- Teacher: emotionally impared
- Teacher: Physically challenged
- Teacher's aide, para professional
- Land scape Architect
- Art and manual arts therapist
- Insurance Fraud investigator





- Translator/Interpreter
- Aero plane dispatcher and air traffic controller
- Commercial air plane and helicopter pilot
- Fire fighter
- Farmer

#### **Business**

- Clerical careers: book keeper ,typist, legal secretary
- Administrator
- Insurance Examiner

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ISFP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ISFPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

### **Less Popular Careers for ISFP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ISFP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ISFPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ISTJ preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Manager , small factory, business
- accountant
- Manager, Executive
- Law Enforcement
- School Principal
- School Bus Driver
- Purchasing Agent
- Computer professional
- Dentist
- Steel Worker

(Allen L. Hammer - Introduction to type and careers)

- Engineering: Industrial Petroleum
- Engineering: Civil, Mechanical
- Military
- Finance and Banking
- Manufacturing and Production
- Aviation and Pilot
- Trades: Mechanics, Electronic
- Management :Office and Executive
- Law Enforcement and other protective services
- Economics
- Computer Science, Data Analysis, Mathematics
- Dentistry
- Nursing and Health care administration
- Construction

- Purchasing
- Management and Supervision
- Educational Administration
- Teaching



#### **Data Management and Analysis**

- Accountant
- Actuary
- Auditor
- Banking and finance
- Efficiency Analyst
- Information Officer
- Insurance Under writer
- Purchasing agent
- Researcher

#### **Science and Technology**

- Chemist
- Computer analyst
- Computer technician
- Dentist
- Engineer
- Geologist
- Meteorologist
- Technical Writer

(Donna Dunning - Whats Your Type of Career)

#### **Business**

- Auditor
- Office Manager
- Accountant
- Manager/supervisor
- Word Processing Specialist
- Efficiency Analyst
- Insurance Under Writer
- Logistic and supply manager
- Regulatory compliance officer
- Chief information officer
- dialysis
- Bill and account collector
- Construction manager

- Purchasing Agent
- cost estimator
- Insurance Claim Administrator
- Statistician
- Technical Writer
- Association Manager and advisor

#### Sales/Service

- Police Officer
- Sports equipment/merchandise sales
- Environmental Compliance
- Immigration and Customs Inspector
- Architectural Drafter
- Farmer
- Guns smith



- Musical Instrumental
- Flight Navigator
- Government employee
- Military Officer
- Real estate agent

#### **Finance**

- Bank Examiner
- Investment Securities
- Tax Preparer and Examiner
- Stock Broker
- Estate Planner
- Credit analyst
   Budget analyst
- Cost Estimator
- Treasurer, Chief financial officer
- Education
- School principal
- Teacher(Math, technical and physical
- Librarian
- Administrator
- Archivist

#### Legal/Technology

- Law researcher
- Electrician
- Engineer
- Mechanic
- Computer programmer
- Technical Writer

- Legal Secretary
- Pharmaceutical sales
- Geologist
- Meteorologist
- Airline Mechanic
- Agricultural scientist
- Reliability engineer
- Data base Administrator
- Hardware/Software Tester
- Judge
- Criminalist
- Court Clerk
- Electronics Repairer

#### **Health Care**

- Veterinarian
- General Surgeon
- Nursing Administrator
- Health Care administrator
- Pharmacist
- Lab technologist
- Exercise Physiologist
- Orthodontist
- Coroner
- Optometrist
- Public Health Officer
- Biology Specimen
- Environmental science technician

(Paul D. Tieger and Barbara Barron - Do What You Are)

However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ISTJ preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ISTJs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.



## **Less Popular Careers for ISTJ**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ISTJ preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ISTJs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".







People with ISTP preferences are often attracted to and may find satisfaction in careers and occupations in the following areas:

- Farmer
- Military officer
- Engineer
- Law Enforcement
- Engineering or Science technician
- Coal Miner
- Transportation worker
- Dental assistant
- laborer
- Mechanic

(Allen L. Hammer - Introduction to type and careers)

- Forestry
- Agriculture and plant sciences
- Construction and trades: carpentry, electrical.
- Military
- Aviation: air crew, assembler, mechanic
- Engine and equipment mechanic
- Engineering: electrical, mechanical, software
- Electrical, telecommunications, installation and repair.
- Geology and geophysics
- Protective science; law enforcement, corrections
- Computer Sciences: system's administrator
- Surveying
- Machinist

- Power and chemical plant operations
- Law: lawyer
- Physical therapy
- Accounting
- Manager and administrator
- Teaching; adult education ,coaching



#### **Trades and Crafts**

- Carpenter
- Cleaning service
- Commercial artist
- Computer repair technician
- Construction worker
- Cook
- Crafts worker
- Farmer
- Laborer
- Mechanic
- Steel worker

#### **Scientific and Medical**

- Dental assistant
- Hygienist
- Marine Biologist
- Medical technologist
- Optometrist
- Physical therapist

#### **Law Enforcement**

Corrections officer

- Detective
- Emergency medical technician
- Fire fighter
- Guard
- Intelligent agent
- Millitary Officer
- Police Officer
- Probation officer
- Park ranger

#### **Data Management Analysis**

- Accountant Purchasing agent
- Securities analyst

#### **Equipment Operater**

- Pilot
- Race driver
- Transportation operator

#### **Teaching**

• Teacher, Technical trainer

(Donna Dunning - Whats Your Type of Career)

#### Sales/Service/Action

- Police/corrections officer
- Race car driver
- Pilot
- Weapons operator
- Intelligence agent
- Marshal
- Fire fighter
- Surveyor
- Sports equipment/merchandise sales

- Pharmaceutical sales
- Private investigator
- Child support
- High school and college athletic coach
- Photographer
- Criminalist

#### **Technology**

- Electrical/mechanical/civil engineer
- Electronics specialist
- Technical trainer



- Information services developer
- Software developers
- Logistics and supply manager
- Network integration specialist
- Computer programmer
- Marine biologist
- Data processing equipment
- Computer programmer
- Quality assurance technician
- Reliability engineer
- System support officer
- Network system analyst
- Home network installer
- Tester
- Geologist
- Product safety engineer
- Telecommunication specialist.

#### **Health Care**

- EEG technologist
- Radiological technician
- Exercise physiologist
- Dental assistant
- Transport coordinator
- Surgical technician
- Business and finance
- Securities analyst
- Purchasing agent and buyer

#### Office manager

- Banker
- Economist
- Legal secretary

- Management consultant
- Cost estimator
- Civil engineer
- Agricultural engineer
- Mechanical Engineer
- Insurance adjuster

#### **Hands On/Trade**

- Computer repair person
- Airline mechanic
- Farmer
- Coach/Trainer
- Carpenter
- Automotive product retailer
- Lawn service manager
- Land scape architect
- Forester
- Park naturalist
- Audio visual specialist
- Television camera operator
- Insurance appraiser
- Criminal investigator
- Ship and boat captain
- Pilot
- Locomotive engineer
- Military officer
- Airplane dispatcher
- Studio
- Silversmith
- Taxidermists
- Gunsmith

(Paul D. Tieger and Barbara Barron - Do What You Are)



However there are successful people of all types in all occupations. The key to getting where one wants to go involves firstly identifying what one really wants, something that comes from a more individual place than type. Individuals with ISTP preferences then need to use knowledge of their type to gain insight into how they might approach the different activities in planning a career. In other words ISTPs need to build on the strengths of their type and address potential obstacles that may come along with their style as they explore options, connect with others, make decisions, and manage their careers.

### **Less Popular Careers for ISTP**

Every type is in virtually every career, and clearly people are drawn to careers for many reasons other than their type. People with ISTP preferences are, however, less often attracted to careers and occupations that require a great deal of precision and logical analysis, or careers that are highly structured, such as careers in management, the military, or engineering. They are also found less often in careers that require work in isolation or careers that demand a great deal of routine hands- on manual or mechanical work, as in production or repair jobs.

ISTPs who find themselves in-----or drawn to a---a career in which their type seems to be less frequent may want to read "Career Choices Where Your Type is Less Frequent".

(Charles R. Martin. Phd - Looking At Your Type "Your Career")

MBTI Specialist and leading Expert on Personality Type in the region



for more details visit our website www.drgamar.com

