



QAMAR CONSULTING
Discovering Potential & Optimizing Performance



CAREER PLANNING KIT

INTP

www.qamarconsulting.com

TABLE OF CONTENTS

Chapter 01

Know Yourself & Understand Others	02
About Human Preferences	03
Understanding Preferences Through Pictures	04-05
Brief Overview of 16 Personality Types	06-07

Chapter 02

Mapping Your Career Journey	
INTP Born Talents	08
As an INTP i am Good at.....	09
INTP Career Trends & Potential Strengths	10
Popular Occupation / Fields for INTP	11
Less Popular Occupation for INTP	12



CHAPTER 01

Know Yourself & Understand Others

About Human Preferences

EXTRAVERSION

INTROVERSION

Where do you get your Energy from?

۱۔ آپ کو توانائی کہاں سے حاصل ہوتی ہے؟

SENSING

INTUITION

How do you prefer to take in information?

۲۔ آپ سیکھنے کے لئے کس طریقے کو ترجیح دیتے ہیں؟

THINKING

FEELING

What process do you use to make decision?

۳۔ آپ کس طریقے سے فیصلہ کرنے کو ترجیح دیتے ہیں؟

JUDGING

PERCEIVING

How do you interact with the outer world around you?

۴۔ آپ باہر کی دنیا کو کیسے اثر انداز کرتے ہیں؟



Understanding Preferences Through Pictures

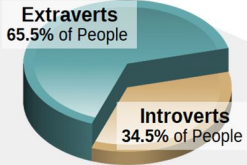
EXTRAVERSION (E)

Characteristics:

Active
Outward
Sociable
Open in communication
Expressive in nature

صفات:

☆ گھٹنے ملنے والے
☆ کام کاج میں تیزی دکھانے والے
☆ نئے لوگوں کو دوست بنانے والے
☆ بات چیت میں مہارت رکھنے والے
☆ کھل کر اظہار کرنے والے



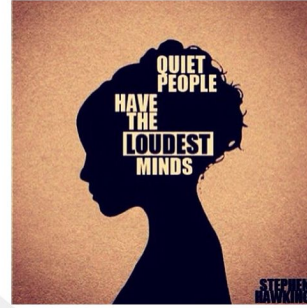
INTROVERSION (I)

Characteristics:

Reflective
Inward
Reserved
Private in communication
Quiet in nature

صفات:

☆ غور و فکر کرنے والے
☆ لکھ کر اظہار رائے کرنے والے
☆ سوچ کر بولنے والے
☆ خاموش رہنے والے
☆ تنہائی پسند



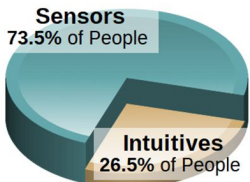
Check your response which preference you prefer the most?

SENSING (S)

Characteristics:

Pay attention to facts and details
Present focused
Practical
Conserve
Repetitive

صفات:
☆ اعداد اور تفصیل پر توجہ دینے والے
☆ حقیقت پسند
☆ حقائق اور اسکی تفصیل پر توجہ دینے والے
☆ ایک کام کو ایک طریقے سے بار بار کرنے والے
☆ عمل کرنے والے

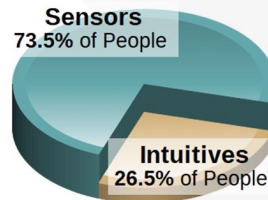


INTUITION (N)

Characteristics:

Pay attention to patterns
Future focused
Imaginative
Change oriented
Variety focused

صفات:
☆ آنے والے وقت پر نظر رکھنے والے
☆ تبدیلی پسند کرنے والے
☆ خیالی سوچ رکھنے والے
☆ چٹھی حس پر اعتماد کر کے فیصلہ کرنے والے
☆ ممکنات کو سوچنے والے



Check your response which preference you prefer the most?

THINKING (T)

Characteristics:

Decides with head

Use logic

Analyze and critique

Impersonal

Concerned with truth and justice

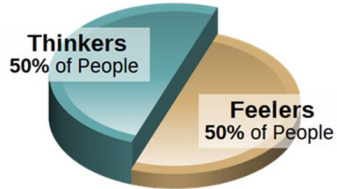
صفات:

☆ انصاف پسند کرنے والے

☆ حق اور سچ پر فیصلہ کرنے والے

☆ تنقید کرنے والے

☆ دل کے بجائے دماغ سے فیصلہ کرنے والے



FEELING (F)

Characteristics:

Decides with heart

Use personal convictions

Empathize and appreciate personal

relationships and harmony

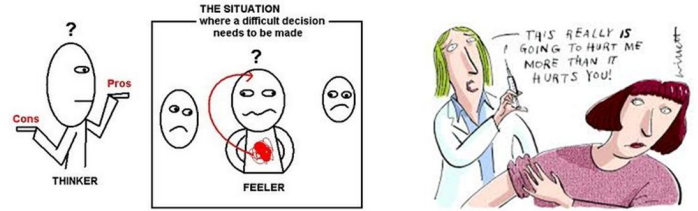
صفات:

☆ احساسات اور اتحاد کو ترجیح دینے والے

☆ دل سے فیصلہ کرنے والے

☆ رجمدلی کی کوشش کرنے والے

☆ ذہنی طور پر خود کو دوسروں کی جگہ رکھ کر سوچنے والے



Check your response which preference you prefer the most?

JUDGING (J)

Characteristics:

Organized

Control

Decisive

Deliberate

Plan

صفات:

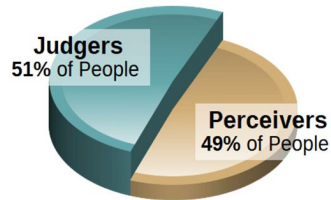
☆ وقت پر کام ختم کرنے والے

☆ وقت کی پابندی کرنے والے

☆ جلدی نتیجے پر پہنچنے والے

☆ چیزوں کو ترتیب سے رکھنے والے

☆ ہر کام کو منصوبہ بندی سے انجام دینے والے



PERCIEVING (P)

Characteristics:

Flexible

Experience

Curious

Spontaneous

Wait

صفات:

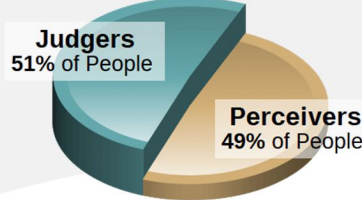
☆ نئے نئے تجربے کرنے والے

☆ آخری وقت پر کام شروع کرنے والے

☆ کام کرنے کے نئے انداز تلاش کرنے والے

☆ کام کو منصوبہ بندی کے بجائے اپنے طریقے سے کرنے والے

☆ کام کا پریشانی لینے والے



Check your response which preference you prefer the most?

Brief Overview Of 16 Personality Types

ISTJ



DUTIFUL

- FACTUAL
- LOGICAL
- ORGANIZED
- REALISTIC
- RESERVED

www.qamarconsulting.com

ISFJ



PROTECTOR

- LOYAL
- PATIENT
- PRACTICAL
- QUIET
- TRADITIONAL

www.qamarconsulting.com

INFJ



GUIDE

- CONCEPTUAL
- CREATIVE
- DEEP
- IDEALISTIC
- SENSITIVE

www.qamarconsulting.com

INTJ



MASTERMIND

- ANALYTICAL
- INDEPENDENT
- ORIGINAL
- PRIVATE
- THEORETICAL

www.qamarconsulting.com

ISTP



CRAFTSMAN

- ADVENTUROUS
- PRACTICAL
- REALISTIC
- SPONTANEOUS
- INDEPENDENT

www.qamarconsulting.com

ISFP



ARTIST

- CARING
- LOYAL
- SENSITIVE
- UNDERSTANDABLE
- TRUSTFUL

www.qamarconsulting.com

INFP



HEALER

- DEEP
- EMPATHETIC
- IDEALISTIC
- IMAGINATIVE
- LOYAL

www.qamarconsulting.com

INTP

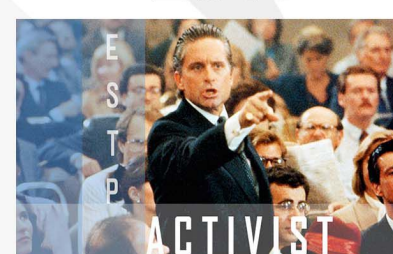


CONCEPTUALIZER

- INDEPENDENT
- LOGICAL
- ORIGINAL
- SELF-DETERMINED
- THEORETICAL

www.qamarconsulting.com

ESTP



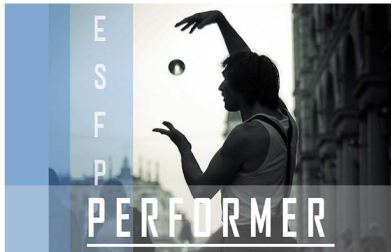
ACTIVIST

- EASYGOING
- ENERGETIC
- OUTGOING
- QUICK
- VERSATILE

www.qamarconsulting.com

Brief Overview Of 16 Personality Types

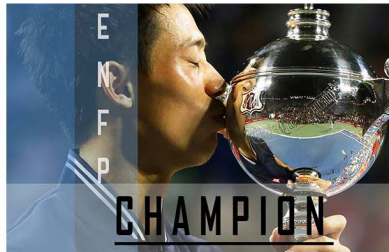
ESFP



CASUAL
COOPERATIVE
FRIENDLY
SOCIABLE
TALKATIVE

www.qamarconsulting.com

ENFP



CREATIVE
ENERGETIC
FRIENDLY
INDEPENDENT
RESTLESS

www.qamarconsulting.com

ENTP



CHALLENGING
CLEVER
ORIGINAL
RESOURCEFUL
PRIVATE

www.qamarconsulting.com

ESTJ



LOGICAL
OBJECTIVE
ORGANIZED
RESPONSIBLE
TASK-FOCUSED

www.qamarconsulting.com

ESFJ



COOPERATIVE
LOYAL
PERSONABLE
TACTFUL
SOCIABLE

www.qamarconsulting.com

ENFJ



ENERGETIC
IDEALISTIC
LOYAL
ORGANIZED
RESPONSIBLE

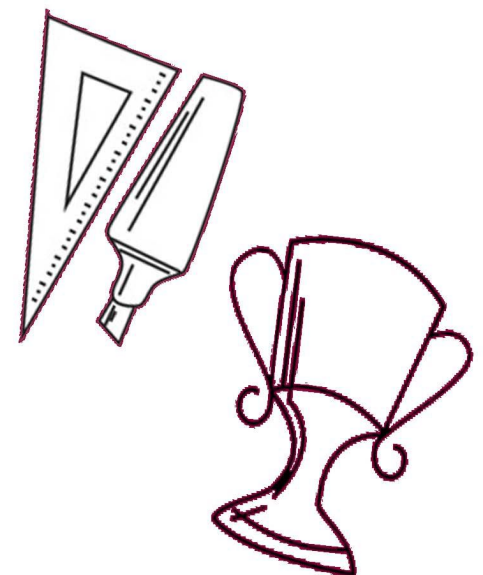
www.qamarconsulting.com

ENTJ



CHALLENGING
DECISIVE
PLANFUL
STRATEGIC
LOGICAL

www.qamarconsulting.com





CHAPTER 02

Mapping Your Career Journey

INTP (Conceptualizer)

INTP Born Talents

Autonomous خود مختار

Precise مختصر بات کرنا

Cognitive قوت

Self-determined پر عزم

Detached تنہائی پسند

Skeptical مخصوص

Independent آزاد

Speculative سوچنے والا

Logical منطقی

Spontaneous بغیر سوچے سمجھے کام کرنے والا

Original بناوٹ سے پاک

Theoretical نظریاتی



CONCEPTUALIZER (INTP)



Initially somewhat detached, indifferent, & impersonal

Seek to understand how things work; ask questions & offer options

Enjoy thinking outside the box & coming up with new & untried solutions

Comfortable with ambiguity & complexity; create theories, models, & framework

What I need in a Career for it to be Satisfying

- Work in depth on one creative challenge at a time, giving it my full attention without a lot of interruptions.
- The opportunity to develop innovative approaches and systems but not get bogged down in the details of implementations.
- An atmosphere of professionalism and mutual respect, where my expertise is recognized and respected and I have some say in how I am evaluated and compensated.
- An unstructured environment that encourages free thinking and improvisation, without senseless rules, unnecessary meetings or paperwork.
- The chance to logically analyze existing and potential systems and make recommendations for strategically sound changes.

As an INTP i am Good at....

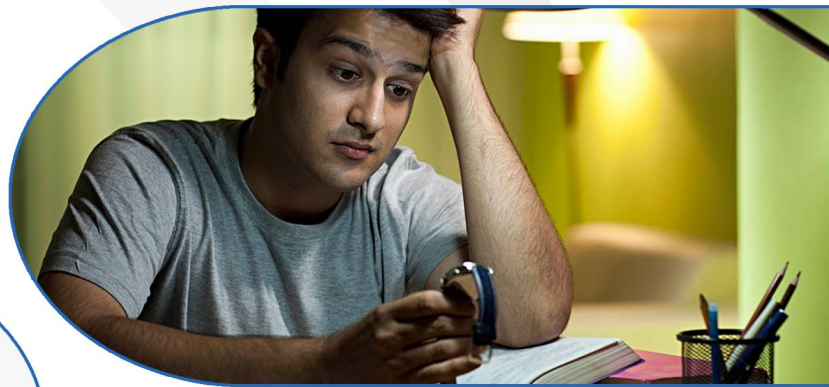
- Using creativity and insight to understand issues in depth.
- Logical analysis of complex problems.
- Working alone with great focus and concentration.
- Learning new skills and technology with ease and competence.
- Engaging in long range and strategic thinking.

Work Related Strengths

- Eagerness to “think outside the box” and consider new possibilities.
- Ability to understand very complex and highly abstract ideas.
- Great creative problem-solving skills.
- Independence; courage to take risks, try new things, and overcome obstacles.
- Ability to synthesize lots of information.
- Intellectual curiosity and skills for getting information you need.
- Ability to analyze things logically even under stress.
- Great confidence and drive to continually increase your knowledge.
- Objectivity; ability to address issues without taking them personally.
- Confidence in your ideas and vision.
- Ability to see the big picture; to see implications of actions and ideas.
- Adaptability; you can shift gears and change directions quickly.
- Comfort with technology; you’re a quick learner.

Work Related Blind Areas

- Tendency toward disorganization.
- Overconfidence; you may misrepresent your abilities or experience.
- Impatience with unimaginative and/or incompetent people.
- Dislike of doing things in traditional or established manner.
- Tendency to lose interest in projects once problems are solved.
- Difficulty in communicating complex ideas simply.
- Tendency to be so theoretical that you ignore or miss the realities.
- Undisciplined about attending to and following through on important details.
- Dislike of doing repetitive tasks.
- Impatience with structures and people who are too rigid detrimental to home life.



INTP Career Trends and Potential Strengths

Career Trends

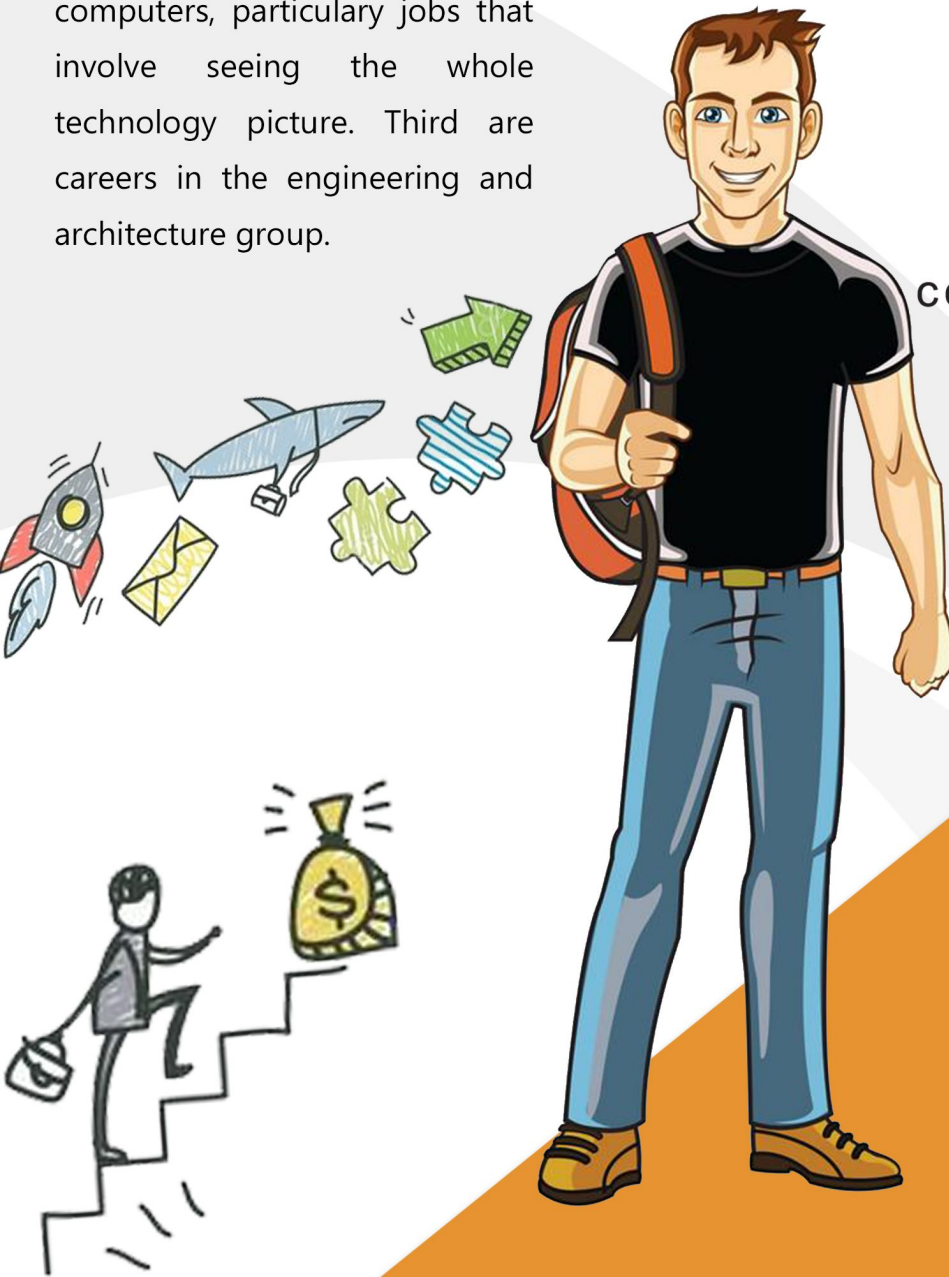
There are three trends in the occupations that are most popular with INTPs. First are careers in the arts, with an emphasis on the written word. Second are careers that involve computers, particularly jobs that involve seeing the whole technology picture. Third are careers in the engineering and architecture group.

Potential Strengths

- Analytical skills
- Problem solving at a system level
- Technical knowledge & expertise
- Adaptability
- Conceptual design

کیرئیر ٹرینڈ :

تین ایسے رجحانات ہیں جو کہ INTP کے پیشوں کے لئے مشہور ہیں۔ پہلا آرٹ ہے جس میں لکھنے کا کام بھی ہو۔ دوسرا computer کا پیشہ ہے، تیسرا پیشہ Engineering اور Architecture شعبوں کا ہے۔



Popular Occupations of INTP

People with INTP preference are often attracted to and may find satisfaction in careers and occupations in the following areas:

COMPUTER/TECHNOLOGY

- Information services developer
- Computer programmer
- Network integration specialist
- Management consultant
- Desktop publishing specialist
- Webmaster
- Network administrator
- Internet architect
- Analyst
- Computer animator
- Computer engineer
- Java programmer/analyst
- Software developer
- Computer security specialist
- Internet marketer

HEALTHCARE/TECHNICAL

- Pathologist
- Geneticist
- Microbiologist
- Biomedical engineer

CREATIVE

- Theatrical producer
- Columnist, commentator
- Music orchestrator
- Director (stage, motion pic.)
- Film editor
- Graphic designer
- Art director
- Conference planner

PROFESSIONAL/BUSINESS

- Financial planner
- Investment banker
- Business analyst
- Investigator
- Entrepreneur
- New business developer
- Entertainment agent
- Intelligence specialist
- Sports agent
- Chief financial officer
- Political analyst
- Aerospace engineer

ACADEMIC

- Academic curriculum designer
- Experimental physicist
- Anthropologist
- Biophysicist
- Interpreter/translator
- Astronomer
- College life science teacher
- Mathematician
- Zoologist



Less Popular Occupations of INTP

People with INTP preference are less often attracted to careers and occupations that involve a great deal of direct human services work or that require ongoing attention to people's emotional lives or daily needs, including for example the religious professions, nursing, personal services, or teaching young people. They are also found less often in careers that involve highly structured or detail-oriented work, or require living in an environment that demands a great deal of routine, such as in military or corrections work.





QAMAR CONSULTING
Discovering Potential & Optimizing Performance

**No one
is *You*
and that
is your
*Power***

Best of Luck

+92 336 2221212 | 0213 6624246

🌐 qamarconsulting.com ✉ info@qamarconsulting.com

📘 Dr.Muhammad.Qamar.ul.Hassan

📸 /qamar_consulting 📺 /in/dr qamar